Handbook for a National Association in Knowledge Transfer



### Material and support

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### About ASTP-Proton

ASTP-Proton is the leading pan-European knowledge transfer association, specifically for professionals involved in knowledge exchange between universities and industry.

The association is born in 2014 following the merge of ASTP, an individual based association created in 2001, and Proton Europe, an institutionally based association created in 2002.

The focus of ASTP-Proton is to improve the quality of impact that public research has on the economy and society. With more than 850 members trough the whole Europe, ASTP-Proton is a community of professionals dealing with open innovation. ASTP-Proton organizes events, trainings, surveys, study tours, peer reviews and is a partner of ATTP for accreditation of professionals.

### www.astp-proton.eu

Contact: Laura MacDonald, laura.macdonald@astp-proton.eu

### About the NAAC

The NAAC (National Association Advisory Committee) is a permanent committee of ASTP-Proton gathering official representatives of all national associations in Europe, as well established associations as upcoming associations. The NAAC facilitates interactions between members, and is a forum of discussions about EU policy, capacity building initiatives, survey and impact measurement, exchange of experience for managing a national association.

# Preface

A National Association: an effective relay between the European level and regional KTOs and their local ecosystem.

Since the last decade of the 20th century, technology transfer offices connected with universities or research centres, - more widely known as Knowledge Transfer Offices (KTOs) - have been created and now constitute key actors in each local innovation ecosystem.

It is also now recognized that these entities should play a key role in those local, regional, national and European policies for innovation and economic development concerned with innovation.

As more and more public entities were facing similar challenges, across most countries, the need to cooperate between KTOs became more obvious. The need also became clear to speak with a common voice towards stakeholders such as governments, agencies and university associations. Most countries have now one or even two national associations representing KTOs and facilitating shared improvement and developments.

In total, 29 national associations for KTOs are currently recognised across Europe, and these associations have joined together as members of ASTP-Proton's National Association Advisory Committee (NAAC). The NAAC brings together the voice of around 9000 KTO professionals who operate across more than 500 offices.

National Associations are also gateways for setting up connections with local ecosystems for innovation, for identifying partners in other countries and for exchanging experiences or practices. This handbook provides the entry point for new associations to begin activities and get connected.

National Associations have similar missions, but run various activities to the benefits of their members: training; organizing events; developing tools; promoting innovation or technologies; interacting with government or company associations; promoting the profession in academia; supporting regional development; linking to international organisations and more.

As the NAAC came together, its priority was to collect KTO data to build a clear picture of what is happening in Europe. The NAAC then began to collate experiences from national associations in this handbook to give ideas to emerging associations to help strengthen their role locally and to find the right model for their situation.

We hope that this shared experience of knowledge transfer in Europe can help new associations to grow, and might also be useful for innovation agencies, incubating entities, regional or national development agencies, governments, the European Commission and any European association involved in research, innovation and economic development.

Dr Michel Morant Chair of the NAAC (2014-2017) VP ASTP-Proton



# Contents

1. Introduction	9
1.1 Purpose of the document	9
1.2 Involvement of NAs	9
1.3 Principle of the document	9
2. Founding a National Association	10
2.1 Who did take the lead?	10
2.2 Which legal status, if any?	10
2.3 What kind of members?	11
2.4 A membership fee?	11
2.5 Position of the NA in the local ecosystem	12
3. Managing a National Association	14
3.1 Structure of decision process	14
3.2 Permanent staff and volunteers	14
3.3 Finance and revenues	14
4. Activities	16
4.1 Activities towards members	16
4.2 Activities towards authorities	16
4.3 Relationships with companies, or company associations	17
4.4 Organizing working groups	17
5. Conclusions	18

Appendix 1 · Glossary	20
Appendix 2 · Presentation of existing National Associations in Europe	22



# 1. Introduction

The National Association Advisory Committee (NAAC) of ASTP-Proton was established in 2014, following the merger between ASTP and Proton Europe. The NAAC brings together representatives of those ASTP-Proton members who operate as "National Associations" (NAs) within their home countries. ASTP-Proton is changing its name to reflect more explicitly its core business: Knowledge Transfer Europe (KTE).

The objectives of the NAAC are to share experience and information between NAs, to help other regions or countries set up a NA, and to have a common institutional voice towards key stakeholders, such as the EU.

### 1.1 Purpose of the document

During the first meetings of the NAAC, it was emphasized that each NA is different, with a variety of structures, with specific histories, embedded in their specific local context. Sharing these various experiences became a priority for NAAC members, from the formal or well established ones, to the informal or even not yet existing ones.

Each ecosystem is so different, that it could be asserted that there is no clear best practice for setting and running a NA, only a number of good practices which fit better in some contexts than others. Each reader of this document can pick up ideas, can choose the more appropriate ones, and can imagine a scenario for setting and running a NA.

Existing associations can also pick up ideas for improving their own services to the members.

The reader who is interested in going deeper to understand a specific system can get directly in touch by contacting the NA entry point given in appendix.

### 1.2 Involvement of NAs

The principle of organizing a specific workshop was decided in November 2015 at the NAAC meeting held in Amsterdam and the workshop took place in March 2016 in Liege. All aspects of NAs were shared and discussed during this workshop, including structure, governance, funding and activities. Eight NAs were represented by at least one senior member and all discussions noted down with the support of the headquarters of ASTP-Proton.

A template for presenting each association was then set up, and the structure of a handbook to be disseminated across Europe. The first draft of the document was to be presented at the NAAC meeting of May 2016 in Copenhagen, and the final version should be approved at the NAAC meeting of November 2016.

In addition to the 8 first contributors, other associations have also been involved in the process and contributed.

### 1.3 Principle of the document

As there is no agreed best practice, the idea is to share practices, with pro and contra arguments, with some testimonials. The document aims at addressing all aspects of a NA, step by step, to describe the way in which the different associations operate and why. Each established NA in Europe had the opportunity to present their association following a standard template, and all of them are presented in Appendix 2 (See p24).

Also, main contacts are presented if any reader wants to know more about a specific experience.

## 2. Founding a National Association

The first step is the founding process, or the emergence of a NA, and this is likely the wider spectrum of experiences as well in time as in approaches.

### 2.1 Who did take the lead?

Most NAs have been founded from the bottom-up, by sector leaders, looking to establish a recognised body to engage with stakeholders.

Bottom-up approach: leading members of Knowledge Transfer Offices (KTOs) wanted to:

- share experience to create a community (SE-SN, TK-US, FR-CU, UK-PU, SP-RT)
- have a common voice in the country (UK-AU)
- take advantage of opportunities for specific funding (FR-CU, GE-TA, BE-WB) become endorsed by an
  official entity such as Conference of Rectors/Presidents (FR-CU, BE-WB, UK-AU) or industry association
  (NO-FI)

In this approach, leading persons or leading universities have to play role of catalyst in order to achieve a critical mass of representation.

**Top-down approach:** Universities (SP-RO) or Government (DK-DN) took the initiative to set up the network of KTOs. Of course, this approach is only possible if the operational level is actually willing to cooperate, which is generally the case – especially if financial support is available to boost the launch.

Typically, in several countries (FR-CU, UK-AU, BE-WB, IR-IK, CZ-TR, ...) the bottom-up approach was completed later by a top-down endorsement, and support. This situation enables a strong connection with practitioners and a key position in the local ecosystem.

### 2.2 Which legal status, if any?

The UK associations (UK-AU, UK-PU) are formally constituted as companies, although operate on a not-for-profit basis. Most NAs are not-for-profit associations, established under their relevant local law (FR-CU, SE-SN, NO-FI, NL, UK-PU, IT-NE, CZ-TR). Also, a more recent association (UG-TT) is for profit.

Typically, large associations have to formalize the membership, the governance, have to ensure transparency for members, ... and the easiest way is to have an official charter, with a legal entity, and official balance sheets.

FR-CU: "With more than 190 institutional members, C.U.R.I.E. needs to be well structured, also to get some funding directly from the Government."

Some formal NAs have no specific legal entity, and are under the umbrella of another association as, the university association (BE-WB, BE-FL, SP-RO, DK-DN).

In this case, one (or some) leading KTO ensure the administrative matters and manages the finances with a specific budget for the NA (BE-WB).

Typically, small associations often choose not to have a specific legal entity, which would then have to be managed via the administrative burden of tasks such as establishing a charter, audit and official accounting systems, etc.

BE-WB: "LIEU is a formal association, without legal entity, and the actions, finances and specific funding are administratively managed by University of Liege, on behalf of the association. All decisions are taken by the Managing Board of LIEU. This is likely possible thanks trust and transparency between members."

GE-TA: "TA has a legal entity that ensures the administrative matters and manages the finances with a specific budget for the NA."

### 2.3 What kind of members?

Most associations are dedicated to technology transfer and others can have a larger scope covering innovation. There are two basic options: **being an association of individuals** (SE-SN, NL, UK-PU, SP-RT) or **an association of institutions** (BE-FL, BE-WB, FR-CU, GE-TA, DK-DN, UK-AU, SP-RO, IT-NE, CH-SW, CZ-TR, IR-IK, TK-US, NO-FI).

An association of institutions can offer a more representative voice towards stakeholders, towards the government. The approach can be more global, helping close cooperation between different institutions Such a level of representativeness enables also a more political approach, interactions with stakeholders like university association or governments (BE-WB, FR-CU, CH-SW). Of course, depending on the strategy of the association, individual needs can also be covered as trainings or networking.

FR-CU: "With about 190 institutions and more than 1000 professionals, it's efficient to deal with membership on the institutional level."

BE-WB: "With a direct connection with the government, and the support of the Rector Conference, LIEU gets financial support for the KTOs, including training budgets for improving permanently the competences of the different staffs."

An institution of individuals is typically more focused on professional development, on the direct needs of professionals, and this situation enables more independence from any stakeholder.

SE-SN: "The individual versus institutional membership discussion was very vital and time consuming at the start up of Swedish Network of Innovation and Technology Transfer Support (SNITTS). There were a number of factors that weighed in favor of individual membership the most important ones are listed below:

- There were no established TTOs at most universities and university colleges in Sweden at the initiation of SNITTS. Most larger universities had some sort of TTO function but they were in general small, organized differently, with different mission, and varied in quality. Hence there was no institutions to ask and more generally university leadership was judged non-receptive to the SNITTS idea.
- SNITTS role was to support the development of a new profession, the utilization professional and hence it is primarily an offer to the individual person although the institutions have a lot of benefits as well.
- The identified services that SNITTS sought to offer or develop was aiming at a boarder audience than just university employees hence it was much easier to point at individuals with a specific need of training than to point at a specific unit that was difficult to identify at institutes, companies, as well as most universities.

So far individual membership has been a basic logic for the SNITTS organization although a mixed model is successfully used at the moment."

### 2.4 A membership fee?

Associations of individuals have all a membership fee, ranging from €80 to €100.

Some institutionally based associations have no fee at all (BE-WB, BE-FL, NO-FI, SP-RO).

BE-WB: "As we have 6 members and a good funding system, there is no added value to any additional fee from the members."

Most NAs require an annual fee, ranging from €300 to €2,200, flat (FR-CU, TK-US, UK-AU, NO-FI) or depending on the size of the KTO (GE-TA).

### 2.5 Position of the NA in the local ecosystem

The NA can be fully independent from any association (GE-TA, SE-SN), but most NAs have preferential relationships with the university association (BE-WB, BE-FL, FR-CU, SP-RO, IT-NE, DK-DN, CH-SW).

Most NAs can have direct access to external stakeholders (industry associations, government, innovation agencies, and many are directly funded by the government, even in the absence of any legal entity.

BE-WB: "LIEU is managed by a Management Board, gathering the Directors of KTOs, with a President. A Steering Committee joining the board and the vice-rectors for Research meets twice a year for more political issues. The President reports once a year to the Rector Conference."

Some NAs have a direct relationship with the country university association, or conference of presidents/rectors. This is the case in FR-CU, BE-WB, BE-FL, SP-RO, UK-AU.

FR-CU: "C.U.R.I.E. has a partnership with the French Conference of Presidents. It allows both associations to collaborate on several topics and actions."

Well established NAs are also stakeholders for others associations, in order to negotiate standard rules in the scope of tech transfer as standard IP rules for working with companies, harmonize rules for IP management in universities, standard consortium agreements, for collaborative research (BE-WB, FR-CU), providing impact indicators to the government (BE-WB, SP-RO, DK-DN).

BE-WB: "LIEU is in direct contact with the Government, with the Agency for Innovation, with Industry associations, in particular for policy and operational issues."

Handbook for a National Association in Know

# 3. Managing a National Association

### 3.1 Structure of decision process

Of course, the governance of a NA is related to the charter and the by-laws of the association if any, and also depends on the size of the NA.

Typically, there is a Board of Directors, or equivalent for informal associations, where all decisions are taken.

In small NAs, this board usually involves the directors of KTOs, while in large associations, it is common that members of the board are elected by the NA members. The board has typically 8 to 12 members.

Where there is a permanent staff at the NA, the manager prepares the meetings of the board with the President, and takes part to the board.

Legal entities have formal General Assembly for approving charter, yearly accounts, budget and for electing members to the board.

BE-FL: "The coordination of TTO Flanders is based on a rotation system, in which each year another TTO takes the lead as coordinator."

### 3.2 Permanent staff and volunteers

All NAs do mainly work with volunteers from KTOs. The involvement of volunteers is sometimes pure volunteering, sometimes the involvement in common actions or projects is required by external funding.

BE-WB: "Among the task of KT officers funded by the government, about 10% of their time has to be dedicated to common actions or working groups of the network."

Several associations do have a permanent staff, ranging from 0,7 FTE to 6 FTE. This depends mainly on action plan and the availability of funding from public bodies.

The spirit of the association is definitively determined by the involvement of volunteers, especially at the board level, and whatever the size and the quality of the staff. For a director of KTO, usually overbooked, spending time on the national level indicates a true motivation for building the network.

DK-DN: "For a small network with limited network staff, it is very important to find ways to engage the members as driving forces in network activities. The network is only as vibrant as the members make it."

### 3.3 Finance and revenues

Most NAs have a yearly membership fee, which can provide the main resources of the association (FR-CU, NO-FI, UK-AU, UK-PU, GE-TA, DK-DN, SE-SN). Activities like trainings or conferences and other services to members can also contribute to the funding of the association (FR-CU, GE-TA, UK-PU, UK-AU).

GE-TA: "We are against getting money from the government for running the NA, as we would then depend on them. Getting money for a special project is possible."

DK-DN: "We were funded by the government the first five years, but since 2010 we have been funded only by membership payments."

BE-WB: "We get money from the government for the coordinating staff, and we are in contact with the government to continuously improve the ecosystem of Wallonia and KTOs have the obligation to work more and more together."

BE-FL: "The TTOs each contribute their own financial means to the TTO Flanders budget, which is mainly used for promotional and marketing purposes."

Some NAs have no membership fee, because they are enough funded through other ways (BE-FL, BE-WB).

Several NAs do run some special projects, governmental projects, EU projects, which contribute indirectly to the staff capacity.

Budget of NA is mainly dedicated to staff and events, including some international involvement as ASTP-Proton NAAC for instance.



# 4. Activities

### 4.1 Activities towards members

The main activity towards members is training and conferences.

Large associations do have a set of training courses, typically in the national language, and offer them to the members (FR-CU, SP-RO, GE-TA, UK-PU, TK-US).

Most associations organize also an annual conference, mainly held in the national language (FR-CU, SP-RO, UK-AU, UK-PU, GE-TA, BE-WB, BE-FL, TK-US, NO-FI). This conference can either bring all members or can be opened to other attendees.

Specific courses aim also at setting up a community, for entrepreneurs for instance.

GE-TA: "Tasks include the exchange of experiences, awareness."

FR-CU: "C.U.R.I.E. organizes trainings on 12 topics, and about 150 people participate each year. For basic trainings, MOOCs are on the tracks. A specific program called the Innopreneurs contributes to build a community of entrepreneurs."

Some associations offer specific services to the members, issuing and selling at attractive price laboratory notebooks, in English and national language, with user manual for the searchers (FR-CU, BE-WB). Other associations produce technical guides of tool kits (State aid, collaborative research, patenting in academia, protection of software, ... ) (FR-CU, SP-RO, BE-WB).

BE-FL: "Representatives of these five TTOs manage the website and develop TTO Flanders marketing materials. On events, fairs and conferences, the TTOs join forces and together present themselves on one TTO Flanders booth."

### 4.2 Activities towards authorities

Several associations do issue a yearly report on tech transfer activities (FR-CU, TK-US, SP-RO, DK-DN, BE-WB, NO-FI).

Some associations are considered as a working group or natural group related to the university association (BE-WB, BE-FL, FR-CU, UK-AU, SP-RO, DK-DN), and can get some tasks from this parent association.

In some countries, the NA is responsible for collecting data on tech transfer from academia, and provides metrics to the government (SP-RO, DK-DN, BE-WB, FR-CU). This gives of course an official role to the NA in the ecosystem for innovation and a kind of recognition.

Most associations are also involved in strategic discussions on research and innovation, in national working groups or official governmental entities (GE-TA, FR-CU, BE-WB, UK-AU, DK-DN, TK-US, SP-RO).

BE-WB: "LIEU has an observatory seat in the Regional Scientific Policy Board, which gathers Academia, Research centres, employers, unions and governmental agencies."

SP-RO: "We provide an Innovation Stories Report, which helps to let KTO's role better understood."

### 4.3 Relationships with companies, or company associations

Some associations are also quite active towards industry, by organizing events or global relationships with company associations.

Some associations set up events to promote available technologies, patents, like the Patent day in Turkey, or Innovation day in Germany. Also some specific workshops, exhibitions, are organized with clusters or pole of competitiveness (BE-WB, GE-TA, FR-CU).

In GE-TA, an automatic e-mail service "Invention Store" helps to disseminate inventions, technologies or competencies to industry.

GE-TA: "Invention Store" was set up by a small working group, and it's free of charge."

### 4.4 Organizing working groups

As most associations are based on volunteers, the way of working is mainly organized in working groups, permanent or ad hoc. The coming list shows typical working groups from different associations:

- WG Survey and Metrics: collecting data and providing impact report
- WG Communication: producing documents and information
- WG Professional Training: providing or organizing trainings
- WG Contracting: common consortium agreements, R&D contracts
- WG Spin offs
- WG Management tools: software for managing KTOs, use of databases
- WG Conference or Events

# 5. Conclusions

This is the first handbook aimed at providing an true mapping of National Associations in Europe and sharing some practical experiences to help set up and to run such an association.

It emphasizes that the knowledge transfer profession is very well organized in many countries, particularly through active associations, and that more and more, these associations play a significant role in the national or regional eco-systems for innovation. This represents an effective signal that academic and public research is increasingly deepening its relationship with the economy with the support of the KTP profession.

It is planned that this handbook will be kept updated in order to create a lively community of associations, under the umbrella of ASTP-Proton and the NAAC. For this resource to evolve and stay relevant depends on the involvement of each national association and communication to the HQ of ASTP-Proton any change in contacts, in mission or in activities, in order to update the web version of the handbook.

One of the purposes of this resource is also to help new national associations to form in European countries, fully in line with the Capacity Building policy of the EU. For these countries, ASTP-Proton and in particular the NAAC, are always ready to give support and to exchange experience or expertise to facilitate the birth of a new association.

Finally, the handbook is a tool for all stakeholders and players in Europe who are involved in the innovation process, and for them to get to know and understand better the role of knowledge transfer associations in each country, and to encourage them to engage locally or globally for building the best future for Europe.



Appendix 1. Glossary

- ASTP · Association of Science and Technology Professionals
- ASTP-Proton · The European association for knowledge transfer
- ATTP · Alliance of Technology Transfer Professionals
- $EU \cdot European Union$
- $FTE \cdot Full-time equivalent$
- $HQ \cdot Headquarters$
- KTE · Knowledge Transfer Europe
- KTO · Knowledge Transfer Office
- $NA \cdot National Association$
- NAAC · National Association Advisory Committee
- **PROTON** · Public Research Organisation Technology Transfer Office Network
- WG · Working group

### Affiliated National Associations

BE-FL · TTO Flanders (Tech Transfer Offices) · Belgium BE-WB · LIEU (Liaison Entreprises-Universités) · Belgium CH-SW · swiTT (Swiss Technology Transfer Association) · Switzerland CZ-TR · Transfera · Czech Republic DK-DN · DNNT (Danish National Network of Technology Transfer) · Denmark FR-CU · Réseau C.U.R.I.E. · France **GE-TA** · TechnologieAllianz e.V. · Germany IR-IK · IKTIG (Irish Knowledge Transfer and Innovation Group) · Ireland IT-NE · Netval (Network of Technology Transfer Offices of Universities and Public Research Organizations) · Italy  $NL \cdot The Netherlands$  $NO-FI \cdot FIN$  (Foreningen for innovasjonsselskaper i Norge)  $\cdot$  Norway **PT** · Portugal SP-RO · RedOTRI Universidades (Spanish Network of University Knowledge Transfer Offices) · Spain SP-RT · RedTransfer (Asociación de profesionales de Transferencia, Innovación y gestión de la Investigación) · Spain SE-SN · SNITTS (Swedish Network for Innovation and Technology Transfer Support) · Sweden TK-US · ÜSIMP (University-Industry Cooperation Centres Platform of Turkey) · Turkey UG-TT · TTIRA (Technology Transfer Inter-Regional Association) · Ukraine, Azerbaijan, Georgia, Moldova  $\mathrm{UK} ext{-}\mathrm{AU} imes$  AURIL (Association for University Research and Industry Links)  $\cdot$  United Kingdom UK-PU · PraxisUnico · United Kingdom

Appendix 2. Presentation of existing National Associations in Europe



### AURIL Association for University Research and Industry Links

### Administrative and Financial Information

Country: United Kingdom

Legal status: Not-for-profit legal entity (UK Company Limited by Guarantee)

#### HQ Address:

c/o University of Strathclyde 50 George Street Glasgow G1 1QE

Language: English

Founding year and founder entity: 1994

Membership: Institutional

Type of members: University (>100)



### Type of Associate Members:

Non-academic research centers Industry Other Associations Other: international membership

Total number of professionals connected: 2000 members

Permanent staff (FTE): 14 elected board members

### Membership fee:

Full member: £795 per annum (£525 for Irish institutions) Associate member: £995 per annum Other: (Micro-company membership / international membership) £240 per annum

Financial support from: Members (100%)

### Mission statement

- 1. Supporting members in their collaborations and engagement with the private, public and third sectors.
- 2. Representing members by working with national and international partners and policy makers to influence the creation of funding and regulatory regimes which support knowledge exchange.
- 3. Highlighting successes and best practice, enabling members to deliver economic and societal impact.

### Operational information and activities

Contact Person: Dr. Alasdair Cameron, Executive Director

Mail address: auril@strath.ac.uk

Phone number: +44 118 378 4462

Annual event: Annual conference in October

Trainings: Workshops, seminars & consultations

### Services to members:

Weekly job emails, guidance documents and toolkits, professional development guidance, professional mentoring scheme

### Working groups:

Directors Forum Regional networks Special interest groups

#### Issuing of technical documents:

University Guide to State Aid (joint publication with PraxisUnico)

### Common tools:

Co-developed Lambert Toolkit & Agreements for Industry – University R&D Collaboration; Professional Development Framework



### Réseau C.U.R.I.E.

## Administrative and Financial Information

Country: France

Legal status: Not-for-profit legal entity

HQ Address: 94, rue Saint Lazare 75009 Paris

Language: French

Founding year and founder entity: 1991

Membership: Institutional

Type of members: University Non-academic research centers

190 institutions members



Total number of professionals connected: More than 1400 professionals

Formal link with Rector/University conference: Yes, but operational

Permanent staff (FTE): 5 permanent employees 3 on temporary tasks

Managing board (members): 10 elected board members

Membership fee: Full member: € 700 per year per institution

Financial support from: Government Members

### Mission statement

The C.U.R.I.E. Network gathers for 25 years professionals of tech transfer and innovation from public research organizations of France. With 190 institutional members, involving about 1400 professionals, C.U.R.I.E. has a mission of promotion, of development and of professionalisation of technology and knowledge transfer, professionals from public research towards companies. The C.U.R.I.E. Network is in the heart of a public-private ecosystem for enhancing the economical score and social development.

### Operational information and activities

Contact Person: Stéphanie Kuss

Mail address: stephanie.kuss@curie.asso.fr

Phone number: +33 1 42 81 49 29

Annual event: 3-day annual conference in June

Trainings: 12 topics

#### Working groups:

4 permanent working groups: marketing, humanities & social sciences, legal, hospital innovation

Issuing of technical documents: Laboratory notebooks, tech transfer guide

Additional activities: Les Innopreneurs

www.curie.asso.fr

### DNNT Danish National Network of Technology Transfer

### Administrative and Financial Information

Country: Denmark

Legal status: Formal entity without own legal status

HQ Address: Universities Denmark Fiolstræde 44, 1.th DK-1171 København K

Language: Danish

Founding year and founder entity: 2005

Membership: Institutional

Type of members: University (8) Non-academic research centers (3) Total number of professionals connected: 11 institutions ± 100 professionals

Permanent staff (FTE): 0.5 FTE

Managing board (members): 9 elected board members

Membership fee: Full member: according to financial size

Total Annual Budget: 900,000 DKK per year (approx. €120,000)

Financial support from: Members (100%)

### Mission statement

The Danish National Network of Technology Transfer (DNNT) aims at facilitating and promoting the exchange of information, developing best practices and strengthening of relations between university and industry representatives within all areas of knowledge exchange, research collaboration and technology transfer. The network works to create greater public awareness and understanding of university activities in technology transfer by publishing cases and publications as well as collecting annual metrics regarding technology transfer activities. Working through the Danish Rectors' Conference and Innotech - the board of DNNT – the network seeks to influence political discussions and decision-making, engaging in discussions with politicians, ministries and private industry.

### Operational information and activities

Contact Person: Inie Nør Madsen

Mail address: im@dkuni.dk

Phone number: +45 33 36 98 08

Annual event: No fixed annual event

Trainings: Seminars and workshops

Services to members: Publications & Information sharing

Working groups: Yes

Annual survey: Annual statistics on knowledge transfer

Impact report: Previously done impact reports

Issuing of technical documents: Yes

Common tools: Previously developed common tools, but they haven't been updated recently

Additional activities: Lobbying/Interest organisation



### FIN Norwegian National Network Foreningen for innovasjonsselskaper i Norge

# Administrative and Financial Information

Country: Norway

Legal status: Informal group

Language: Norwegian

Founding year and founder entity: 2013

Membership: Institutional

Type of members: University (8)

Total number of professionals connected: About 120 professionals

Permanent staff (FTE): 1 FTE (50% general manager, 50% innovation policy spokesperson) Managing board (members): 10 elected board members

Membership fee: Full member: depends on size, approx. €2,200

Total annual budget: €60,000

Financial support from: Members (100%)

### Mission statement

FIN, or the Organisation for Innovation Agents in Norway will work towards developing the Norwegian Innovation System to become world class. The main tasks of FIN are to identify the existing gap/challenges and the means needed in order to overcome the gap and achieve such qualities. FIN produce information and suggests how the separate members should communicate the combined views of the members. FIN also presents the challenges and proposed solutions to national political and governmental bodies. FIN do no training, but urges the institutional members to work together to share knowledge and training initiatives. FIN also play a role to support initiatives like conferences etc. aiming at lifting the political awareness of the opportunities new national initiatives may represent. FIN is representing the interests of TTO's, Incubators, accelerators, early stage funds and cluster organizations.

### Operational information and activities

Contact Person: Dr Anders Haugland Mail address: Anders.haugland@begento.no Phone number: +47 926 023 81 Annual event: Annual conference Additional activities: Policy influence

### IKTIG Irish Knowledge Transfer and Innovation Group

### Administrative and Financial Information

Country: Ireland

Legal status: Informal group

HQ Address: National University of Ireland Galway, University Road, Galway, Ireland

Language: English

Membership: Institutional



Type of members: University Universities, Institutes of Technology and State research organisations (12)

Total number of professionals connected: ~70

Managing board (members): 13 representative board members

Membership fee: No fee

### Mission statement

The purpose of IKTIG is to promote innovation in Ireland by increasing the effectiveness of knowledge transfer from universities, other third level institutions and public research organisations in Ireland to the industry and business community. Knowledge transfer in this context is the process of turning technology, knowledge, know-how, expertise and skills into innovative, commercial products, processes and services.

### Operational information and activities

Contact Person: David Murphy

Mail address: dmurphy@nuigalway.ie

Phone number: +353 (0)91 492663

Annual event: Annual General Meeting

### Services to members:

Network group for discussion of current KT topics particularly related to:

- keeping its members informed on best practice and developments relevant to industry-related partnerships, research commercialisation, technology/knowledge transfer and innovation
- advocating for the KT profession and influencing policy in Ireland through KTI

IKTIG works closely with the national office with responsibility for the KT system.

Knowledge Transfer Ireland is the national office that helps business to benefit from access to Irish expertise and technology by making it simple to connect and engage with the research base in Ireland. Knowledge Transfer Ireland enables companies to innovate their business by signposting to novel technology and research expertise in Ireland and by providing best practice guidance to simplify the process of accessing this rich source of opportunity.

www.knowledgetransferireland.com

### LIEU Liaison Entreprises-Universités

### Administrative and Financial Information

Country: Belgium (Wallonia-Brussels)

Legal status: Formal entity without own legal status

HQ Address: Université de Liège - GABTx Passage des Déportés, 2 B-5030 – Gembloux

Language: French - English

Founding year and founder entity: 2002 - KTOs and Conference of Rectors

Membership: Institutional

Type of full members: University (6)



Type of Associates Members: 1 Academic (University College network)

Total number of professionals connected: 80

Formal linkage with Rector/University conference: Official WG of the CReF, connected to the Vice-Rector Research group

Permanent staff (FTE): 1.5 FTE

Managing board (members): 9 members

Membership fee: No fee

Total annual budget: €150,000

Financial support from: Government (100%)

### Mission statement

LIEU is an unique portal to the knowledge and technologies of the Wallonia-Brussels universities and university colleges. LIEU wants to:

- be a unique point of contact for industry looking for research expertise and licensing opportunities
- maximise the valorisation of the available academic knowledge and technology for the benefit of the economy and society
- further improve the collaboration between the KTOs of the Belgian universities
- boost the performance of the KTOs by developing common means and sharing best practices
- strengthen the position of the Belgian universities on the European and international innovation scene

### Operational information and activities

President: Dr Michel Morant

Contact Person: Dr Olivier Vande Vyver (General Manager)

Mail address: director@reseaulieu.be

Phone number: +32 81 622 605

Annual event: One 2-day seminar with all members in the year

Working groups:

Bioscience A-green technology Materials Engineering ICT Legal issues Communication

#### Annual survey/Impact report:

Providing detailed metrics to the regional agency Annual report Reports on specific measures (POC fund, spin off funds, ...)

#### Issuing of technical documents:

Laboratory Notebooks IP guidelines Software guidelines Technical thematic sheets

### Common tools:

Tittan: common software for managing KTOs Lab'insight: common promotion of technologies

### www.reseaulieu.be

### NETVAL

### Italian Network of Technology Transfer Offices of Universities and Public Research Organizations

# Administrative and Financial Information

### Country: Italy

Legal status: Not-for-profit legal entity

### HQ Address:

c/o Servizio Ricerca e Terza Missione UNIPV - Università degli Studi di Pavia Corso Strada Nuova, 65 27100 Pavia PV

Language: Italian

Membership: Institutional

Type of members: University (57) Non academic research centers (8)

Total number of professionals connected: ±400 professionals



Permanent staff (FTE): General secretariat: 1 full-time employee

### Managing board (members):

Governance: - General Assembly - 9 elected board members

Membership fee: Full member: €2,500 Associate member: € 1,000

Total Annual budget: (Y 2016) € 149,000 Financial support: Members (100%)

### Mission statement

NETVAL was founded in November 2002 as a network of universities and public research organizations in Italy; it then became an association in September 2007.

NETVAL's mission includes:

- sharing and strengthening the skills of Italian Universities and Public Research Organizations in the field of the valorisation of research results
- providing an interface with industry
- · consolidating expertise in the area of commercial projects and intellectual property management
- developing international contacts for the benefit of NETVAL's members

### Operational information and activities

Contact Person: Daniela Traiani, secretary-general Mail address: segreteria@netval.it Phone number: +39 (0)382-984895 Annual event: Winter (March) and summer (September) school

Winter (March) and summer (September) schoo Services to members:

- short training courses and dissemination activities about intellectual property, patenting, licensing, management of research contracts and know-how and support to the formation and growth of spin-off companies;
- promotion of the culture of technology transfer within institutions and relationship with industry, in order to improve the impact of public research;
- involvement in international projects such as CBTT - Capacity Building for Technology Transfer and URBAN - University-Research-Business Adriatic-Ionian Network;
- valorisation of research activities in relation to technology transfer in the public sector through

an annual collection of data by all Italians Universities and Public Research Organizations (Netval Survey);

- networking among members (staff exchange programs, sharing of best practices and documents, working groups, internal meetings on issues of common interest);
- networking activities among universities, companies, institutions and financial organisations (Summer and Winter School, conferences, seminars, etc.);
- activities in the field of the exploitation of results in clinical research, in collaboration with IRCCS and hospitals.
- free access to patent database

### Annual survey:

Report Netval: http://netval.it/servizi/survey/, coordinated with ASTP-Proton survey



### PACTT Porozumienie Akademickich Centrów Transferu Technologii (Polish Network of Academic Technology Transfer Centres)

# Administrative and Financial Information

Country: Poland

Legal status: Formal entity without own legal status

Language: Polish

Founding year and founder entity: 2015 6 technology transfer centres

Membership: Institutional

Type of members (number of members): University – Technology Transfer Offices (44 members)

### Formal link with Rector/University conference:

No formal link. Technology transfer centres are units within the universities

Managing board (members): 5 elected Council members

Membership fee: No fee

Financial support from: Members (100%)

### Mission statement

PACTT's mission:

- Integration of organizations and professionals involved in the transfer of knowledge and technology of Polish universities
- Exchange of knowledge, experience, standards and best practices in technology transfer
- Development of professional competences of employees of technology transfer centers
- Cooperation in the commercialization of research results
- Joint representation of technology transfer centres to the public authorities, employers' associations and other stakeholders of the innovation policy

### Operational information and activities

### Contact Person:

Mr. Krystian Gurba, delegate of PACTT for the cooperation with ASTP-Proton

(deputy delegate: Mr. Jakub Kruszelnicki)

Mail address: krystian.gurba@uj.edu.pl

Phone number: +48 519 068 357

Annual event: 2 annual conferences (Spring & Fall)

Trainings: During conferences

### Services to members:

- representation of TTO's
- capacity building and professional skills building

Working groups:

6 working groups:

 Creation of joint technology offer of PACTT members

- Standardization of processes and tasks of technology transfer centres
- International cooperation
- Development of model technology transfer agreements (Polish "Lambert Toolkit")
- Creation of list of key competences of technology transfer professionals
- Interacting and lobbying with key stakeholders

Annual Survey: N/A, planned

Impact report: N/A, planned

Issuing of technical documents: N/A, planned

Common tools: Discussion group



### PraxisUnico

### Administrative and Financial Information

Country: United Kingdom

Legal status: Not-for-profit legal entity

#### HQ Address:

The Jeffreys Building St Johns Innovation Centre Cambridge CB4 oWS

Language: English

Founding year and founder entity: 2002, Praxis Courses Ltd

Membership: Institutional

Type of members: University (102) Non-academic research centers (14) Industry (1)



Service provider (20) Other: (46)

Type of Associate members: Other Associations

Total number of professionals connected: 5100 professionals connected

Permanent staff (FTE): 9,2 FTE

Managing board (members): 10 board members

Membership fee: Full member £695 per annum per institution

Financial support from: Membership fees (15 %) 85% from income generating activity

### Mission statement

PraxisUnico exists to enable and promote best practice and impact in all aspects of Knowledge Exchange and Commercialisation.

It aims to be recognised as one of the world's leading professional associations for KEC practitioners, and works nationally and internationally to ensure:

- that its members are among the most highly-skilled, best informed, forward-thinking and well-connected network of expert practitioners anywhere in the world; and
- that the importance of KEC activity is evidenced, understood and valued by key stakeholders.

PraxisUnico works through its network of expert volunteer practitioners to shape global professional standards in KEC and to provide respected expert opinions, information, evidence and analysis of KEC activity to government, its agencies and other stakeholders."

### Operational information and activities

Contact Person: Maxine Ficarra

Mail address: maxine.ficarra@praxisunico.org.uk

Phone number: +44 1223 659950

Annual event: Annual Conference in June

#### Trainings:

Training for knowledge exchange and commercialisation professionals

### Services to members:

Professional recognition – PraxisUnico is a founding member of ATTP Advocacy Jobs Board Member Directory

Working groups: Various topics

Impact report: PrU Impact Awards

Issuing of technical documents:

Practical Guides, Case Studies and success stories, consultation responses, reports and reviews News update PraxisUnico Strategic Plan 2015-2020

### www.praxisunico.org.uk

### RedOTRI Universidades Spanish Network of University Knowledge Transfer Offices

# Administrative and Financial Information

### Country: Spain

Legal status: Formal entity without own legal status

### HQ Address:

Conferencia de Rectores de las Universidades Españolas (CRUE) Plaza de las Cortes, 2. 28014 MADRID

### Language: Spanish

Founding year and founder entity: 1997, Conferencia de Rectores de las Universidades Españolas (CRUE)

Membership: Institutional

Type of members: University (76)

### Type of Associate Members: Non academic research centers Industry

Total number of professionals connected:

- 76 Full members



Red OTRI Universidade

17 Associated members More than 600 professionals connected

Formal link with Rector/University conference: Permanent working group of the CRUE

Permanent staff (FTE):

Technical secretariat: 2 full-time employees Managing board (members):

7 elected board members

Membership fee: No fee

Total Annual budget: €90,000

### Financial support from: Government (20 %) University Association (10 %) Associate Members (20 %) Sponsors (30%) Other: Events & Trainings (20%)

### Mission statement

To serve the Spanish university community of knowledge transfer professionals, providing a complete set of services: professional training courses, events and networking activities, surveys and data handling, technical reports.

RedOTRI gives voice to knowledge transfer professionals both at university context and at a broader social environment

### Operational information and activities

### Contact Person: Santiago Romo, RedOTRI Coordinator

Mail address: santiago.romo@urjc.es

Annual event: 2-day programme

### Trainings: Annual training plan

### Services to members:

- Annual training plan: On Site training, online courses, seminars/ conferences, advising sessions
- Publications: annual report, survey report, technical reports, innovation stories report
- Annual conference
- International activities: collaborations with other networks and associations

### Working groups:

7 working groups on:

- Professional training
- Knowledge transfer indicators (survey)

- European Union (R&D) Programmes
- R&D contracts
- Collaborative projects
- Spin-off
- Valorisation

### Annual survey:

- Instrument to collect information concerning Research data and Knowledge Transfer in Spain
- 10 years of systematic coverage
- The only source of information on KT in Spain

### Coordinated with ProTon KT Survey

Issuing of technical documents: Technical documents for practitioners

### www.redotriuniversidades.net

### Redtransfer

# Asociación de profesionales de Transferencia, Innovación y gestión de la Investigación

### Administrative and Financial Information

Country: Spain

Legal status: Not-for-profit legal entity

### HQ Address:

Camino de Vera, s/n Ciudad Politécnica de la Innovación 46022 Valencia

Language: Spanish

Founding year and founder entity: 2013

Membership: Individual

Type of members: University Non academic research centers Service provider Companies



### Type of Associate Members: Industry Service provider Research Hospitals

Total number of professionals connected: 143 full members

Managing board (members): 8 elected board members

Membership fee: €80

Total Annual Budget: €20,000

Financial support from: Members (35 %) Other: Events & Trainings (65%)

### Mission statement

Our mission is to enhance the impact of research in and for society through the support to knowledge transfer, innovation and research management, carried out by Universities and R&D centres.

RedTransfer will prosecute its targets through:

- organizing and promoting learning activities and professional development events
- networking and exchange for professionals
- encouraging mobility
- drafting and dissemination of reports and newsletters
- developing projects aimed at knowledge transfer, innovation and research management

Partnering with similar entities in other countries and territories

### Operational information and activities

Contact Person: Fernando Conesa, President

Mail address: redtransfer@redtransfer.org

Phone number: +34 963 941 932

Annual event: 2-day programme (First Quarter)

#### Trainings:

Beginners course (3.5 days) Autumn School (4 one day courses in parallel)

#### Services to members:

- Newsletter with job offers, events and training opportunities
- Annual conference
- Tech Transfer visits
- Members' mailing lists
- Intranet library

Working groups: In progress in 2016

www.redtransfer.org

### SI-TT Association of Technology Transfer Professionals of Slovenia

# Administrative and Financial Information

Country: Slovenia

Legal status: Not-for-profit legal entity

HQ Address: Jamova cesta 39 1000 Ljubljana

Language: Slovenian, English

Founding year and founder entity: 2010, individual from KTOs

Membership: Individual

Type of members: University: 13 Non academic research centers: 4



Total number of professionals connected: 30 members

Managing board (members): 5 members

Membership fee: Full member: €100/year from 2010 - 2015; free of charge from 2016

Total annual budget: €1,700 (2015)

Financial support from: Members (100%)

### Mission statement

- 1. Exchange of knowledge, experiences and best practices between members on TT activities and related areas at the level of the Republic of Slovenia
- 2. Promoting the conferences and trainings applicable for the professionals in the field of TT
- 3. Creation of the republic professional standards, criteria and rules
- 4. Involvement in policy making processes, laws, regulations, policies and practices

### Operational information and activities

### Contact Person: Dr. Špela Stres, President

Mail address: Spela.stres@ijs.si

Phone number: +386 1 477 3224

#### Annual event:

International Technology Transfer Conferences September each year since 2007

#### Trainings:

Trainings for young researchers organized twice a year – in spring and autumn

#### Working groups:

- IPR commercialization working group
- Contract and collaborative research
- PR working group
- EU funding working group
- Systematic TT financing working group

Annual survey: Yes

### Impact report: No report, but metrics provided to stakeholders

### Issuing of technical documents:

PR brochure is being published on the annual basis describing technical guidelines on protection and commercialization of IP

### Common tools:

Common pipeline for IP preparation, protection and marketing including a webpage with unified entrance point (UEP) (http://jro-ktt.si/ ) for all member organizations. A software is being developed, which will enable a selection of most appropriate case specialist based on the submission to UEP; guidelines for the case specialist on IP management and access to IP ownership, NDA, R&D, license etc. draft documentation and agreements; measuring success through a set-up of meaningful KPIs.

### SNITTS Swedish Network for Innovation and Technology Transfer Support

# Administrative and Financial Information

### Country: Sweden

Legal status: Not-for-profit legal entity

HQ Address: Drottninggatan 6

111 21 Stockholm

Language: Swedish, English

Founding year and founder entity: 2009 Membership: Individual

### Type of members:

University (63,3%) Non academic research centers Industry Service provider Other Associations Other: Regional councils

### Total number of professionals connected:

300 individual members 2150 subscribers of the newsletter, mostly Swedish



### Permanent staff (FTE): 1.5 FTE

Managing board (members): 8 board members including the president

### Membership fee:

€100/ member and calendar year

We also have the partnership agreements with organisations. This fee depends on the size of the organisation and number of individual members in the agreement, ranging from  $\notin$  1,000 to  $\notin$  15,000

### Total Annual Budget: Approx. €260,000

### Financial support from:

Government (33 %) Members (33 %) Events and trainings (33 %)

### Mission statement

SNITTS is the Swedish association for those who works in the intersection between academia, industry and society. SNITTS provides professional development for its members through monitoring the outer world, creating awareness and development of their skills. You find members of SNITTS throughout the Swedish innovation support system; within academia, institutes, industry and the public sector.

SNITTS purpose is to strengthen the individuals and organisations that work, both strategic and hands on with knowledge exchange and dissemination of research. Through professional development of the individuals, and together with our members, finding the processes and procedures to improve the efficiency of the utilization of research, SNITTS helps to create value and growth in Sweden.

### Operational information and activities

### Contact Person: Johanna Edborg

Mail address: johanna@snitts.se

Phone number: +46 70 359 70 61

### Annual event:

2-day Annual conference: Innovation by Collaboration. Each year in September One day in English

### Trainings:

A training program consisting of three fundamental courses a year

### Services to members:

- Annual conference
- Fundamental training program
- Workshops/seminars
- Study trips
- Special Interest Groups
- Sharing information and best practises

Working groups: For the fundamental training program

Issuing of technical documents: Newsletter (2150 subscribers)



### SWITT Swiss Technology Transfer Association

# Administrative and Financial Information

Country: Switzerland

Legal status: Not-for-profit legal entity

HQ Address: Case postal CH-3000 Bern

Language: English, German, French, Italian

Founding year and founder entity: 2003, Swiss KTO heads

Membership: Individual, institutional

Type of members: University / academic (132) Business members (10)



Type of Associate Members: Supporting members (14)

Total number of professionals connected: 144

Permanent staff (FTE): 1 General Manager, 0.25 FTE

Managing board (members): 7 members elected by the General Assembly

Membership fee: Academic Member CHF 230.-Business Member CHF 350.-Supporting Member CHF 2,000.-

Financial support from: Members (>95 %) Other: Events & Trainings (<5%)

### Mission statement

COOPERATION: swiTT facilitates and strengthens the co-operation and the technology transfer between Swiss public research institutions and the private sector;

DEVELOPMENT: swiTT offers professional development for its members and other practitioners involved in technology transfer within the public institutions and the private sector;

SERVICES: swiTT provides services of common interest to its members, their institutions and other stakeholders involved;

DIALOGUE: swiTT maintains an active dialogue with the research institutions, the private sector and the authorities to foster optimal processes and regulatory framework/regulations.

### Operational information and activities

Contact Person: Michel Dreano, General Manager

Mail address: office@switt.ch

Phone number: + 41 79 909 59 76

### Annual event:

Annual Conference incl. General Assembly 2-day programme usually end of January

### Trainings:

Annual training plan plus opportunity-driven seminars or workshops

### Services to members:

- swiTTlist: Probably the first searchable database of university technologies available for licensing on a national level
- Annual conference
- Trainings and workshops at preferential rates
- swiTTreport: TT output survey and annual report
- Pooled database subscription at preferential rate

- swiTTtalk: Closed LinkedIn discussion group
- Member database

### Working groups:

Internet presence Annual survey and swiTTreport

Annual survey: Since 2008, 8 years of systematic coverage

### Impact report;

Brief case studies in the annual report and on the swiTT website

Common tools: swiTTlist - swiTTtalk Contract templates

#### Additional activities:

Comments during consultation process for new laws in relation with research and KTT



### TechnologieAllianz e.V.

# Administrative and Financial Information

Country: Germany & Austria

Legal status: For profit legal entity

HQ Address: c/o PROvendis GmbH Schlossstr. 11-15 D-45468 Muelheim an der Ruhr

Language: German, English Founding year and founder entity:

1994, TechnologieAllianz e.V.

Membership: Institutional Type of members: University Non academic research centers TT companies



Total number of professionals connected: 45 full members + 7 supporting members > 500 professionals

Permanent staff (FTE): 1 permanent staff member, 0.8 FTE

Managing board (members): 9 elected board members

Membership fee: Yearly fee - VAT not incl. - (Total staff members) €750 (0-2), €950 (3-4), €1,150 (5-6) €1,350 (7-8), €1,550 (9-10), €1,750 (11-12) €1,950 (> 12)

Yearly fee – VAT not incl. - for supporting members: from  ${\in}\,250$  to  ${\in}\,2{,}000$ 

Financial support from: Members (100%)

### Mission statement

TechnologieAllianz aims at accelerating the knowledge and technology transfer between science and industry by offering new impulse and initiatives such as promoting the development of professional standards and new tools. The association focuses on improvement of KTT awareness, exchange, qualification and framework and contributes to the recognition and registration of tech transfer professionals in Germany. Additionally, TechnologieAllianz and its members are striving towards increasing the IP awareness of scientists by offering technology transfer/knowledge trainings and conferences to continue to professionalize people working in this key field.

### Operational information and activities

Contact Person: Laure Wolkers, Managing Director Mail address: laure.wolkers@technologieallianz.de

Phone number: +49 208 94 15 89 70

### Annual event:

Spring (general assembly with annual conference) and Autumn (general assembly)

Trainings: KTT trainings

### Services to members:

- Lobby & information towards politics, associations, industry, ministries
- Co-operation with other associations (e.g. ASTP-Proton Membership (& NAAC), ATTP Membership, EU TTO-Circle
- Annual conferences, congresses, exhibitions
- Qualifications and certificated training courses (e.g. ATTP)
- Exchange of experiences within thematic working groups
- General meetings
- One central contact point for companies

- Invention Store (Database for cutting edge technologies with e-mail service)
- KTT press work
- Website

Working groups: 9 working groups

Annual survey: Participation to ASTP-Proton survey Common tools:

Invention Store (TO's): web based catalogue of inventions from academia

### Additional activities:

Main goals:

- New impulse and initiatives for KTT (Promote the development of professional standards and news tools, Focus on improvement of KTT awareness, exchange, qualification and framework, Offer KTT trainings and conferences to professionalize TT people)
- German partner for KTT (lobby, statements, etc.)
- Commercialisation network for academic inventions

### www.technologieallianz.de

### Transfera

# Administrative and Financial Information

Country: Czech Republic

Legal status: Not-for-profit legal entity

HQ Address: Kounicova 996/67a Brno 601 90

Language: Czech, English, German

Founding year and founder entity: 2014

Membership: Individual, institutional

Type of members: University Non academic research centers Industry Service provider Other Associations

## Transfera 🗷

### Type of Associate Members:

Academic Non academic research centers Industry Service provider Other Associations

Total number of professionals connected: About 300 from 29 institutions

Permanent staff (FTE): 1-2 staff members

Managing board (members): 7 board members

Membership fee: Full member: € 1,100 Associate member: € 110

Total annual budget: €20,000

Financial support from: Members (100%)

### Mission statement

Transfera is based on associate persons, which are engaged and interested in the search, protection, transfer and commercialization of new knowledge, research, innovation, technology and in professions with such related activities.

With the help of appropriate tools, Transfera contributes to create the legal and economic Czech environment as well as the social awareness which is necessary to further development the transfer of knowledge and technologies.

In this field, Transfera contributes to the change of culture in the field of knowledge transfer, guarantees compliance with ethical rules in this activity and reinforces each other beneficial relationships between academic and non-academic spheres.

### Operational information and activities

### Contact Person:

RNDr. Růžena Štemberková, Mgr. Hana Kosová Mail address:

rstemberkova@jcu.cz, hana.kosova@ruk.cuni.cz Phone number: +42 702 027 182

### Annual event:

National technology transfer conference

### Trainings:

1 to 2 training sessions a year

#### Services to members:

• Support of the development of innovation in order strengthen the competitiveness of the Czech Republic

- We are a partner of the relevant public authorities
- We provide information, expert opinions and analysis in the field of technology transfer and knowledge
- We establish international cooperation with similar foreign associations
- We help to disseminate the results of Research and Development

### Working groups:

4 working groups: cooperation with government, international relationships and establishing of new companies

Impact report: Once a year

### TTIRA Technology Transfer Inter-Regional Association

### Administrative and Financial Information

Country: Ukraine, Azerbaijan, Georgia, Moldova

Legal status: For profit legal entity

HQ Address: 37 Peremogy Ave., office 262 Kyiv, Ukraine 03056

Language: English, Russian

Founding year and founder entity: 2013, NTU "KPI" Ukraine and Azerbaijan Technical University

Membership: Institutional

Type of members: University (6)

Type of Associate Members: Non academic research centers: 14



Total number of professionals connected: More than 800 professionals trained

Formal link with Rector/University conference: Yes

Permanent staff (FTE): 4 full-time employees 4 part-time employees

Managing board (members): 6 elected board members

Membership fee: No fee

Total Annual Budget: €75,000

Financial support from: Inter-Governmental (70%) Sponsors (10%) University aid (20%)

### Mission statement

Technology Transfer Inter-regional Association (TTIRA) was founded by NTUU "Kyiv Polytechnical University" and Azerbaijan Technical University in 2013. Scientific potential of both entities made it possible to create a first strong platform for technology transfer in the region. Combining significant experience and innovative open minded vision, we are building a reliable and efficient bridge between Science and Business.

Prominent scientific potential and ready-to-use developments and know-hows will meet their end used, wherever he might be. Highly qualified professionals have right instruments and know the right ways to open the world for the scientific start-ups.

Our Mission is to bring bright scientific ideas right into the place and time they are required, to help business make world better and safer.

### Operational information and activities

Contact Person: Mrs. Inna Malyukova

Mail address: malyukova@ipo.kpi.ua

Phone number: +38067 297 2215

Trainings: Annual training plan

Services to members:

- Annual training plan: on-site training, online courses, seminars
- Publications
- International activities: Collaboration with other networks and associations

### Working groups:

- Professional training
- EU (R&D) Programmes
- R&D contracts



### TTO Flanders Tech Transfer Offices Flanders

# Administrative and Financial Information

Country: Belgium - Flanders

Legal status: Formal entity without own legal status

#### HQ Address:

No address or offices; TTO Flanders is coordinated by its member-TTOs, each with its own address and offices

Language: Dutch, English

### Founding year and founder entity: 2009, Vlaamse Interuniversitaire Raad (VLIR)



Membership: Institutional

Type of members: University (5)

Total number of professionals connected: 158 staffs

Managing board (members): The 5 Managing Directors of the 5 member TTOs

Membership fee: No fee

Financial support from: Members (100%)

### Mission statement

TTO Flanders is a unique portal to the knowledge and technologies of the Flemish universities and university colleges. TTO Flanders wants to:

- be a unique point of contact for industry looking for research expertise and licensing opportunities
- maximise the valorisation of the available academic knowledge and technology for the benefit of the economy and society;
- further improve the collaboration between the TTOs of the Flemish universities;
- boost the performance of the TTOs by developing common means and sharing best practices;
- strengthen the leading position of the Flemish universities on the European and international innovation scene.

### Operational information and activities

Contact Person: Kristof Haex

Mail address: Kristof.Haex@kuleuven.be

Phone number: +32 16 320641

### Annual event: In autumn

#### Trainings:

The trainings that are organized by each TTO are open to the other TTOs within the TTO Flanders network.

### Services to members:

- Sharing of best practices
- Training sessions
- Annual conference

- Annual report
- Single point of contact for industry
- Promotion on fairs and conferences
- Promotion of technology offers on TTO Flanders website

### Working groups:

3 working groups: Managing Directors, communication managers and industrial research fund managers

Impact report:

Contributions to the ASTP Impact Reports



### ÜSIMP University- Industry Cooperation Centres Platform of Turkey

# Administrative and Financial Information

Country: Turkey

Legal status: Not-for-profit legal entity

Language: Turkish, English

Founding year and founder entity: 2007, Collective incentive of 6 TUBİTAK-funded University-Industry Research Centres

Membership: Institutional

### Type of members:

University TTOs: 50 Industry: 3 Service providers (Chambers of Industry, Exporters Union, Industrial Regions, Technoparks): 14 Other Entities: 3



Total number of professionals connected: ±400 KT professionals

Permanent staff (FTE): 1 permanent staff member

Managing board (members): 9 elected members from the board

Membership fee: Full member: €300 per year

Total Annual Budget: About € 30,000

Financial support from: Membership fees: 80% Sponsorship: 5 % Activities: 15 %

### Mission statement

The mission of ÜSIMP is to contribute to the establishment, institutionalization and improvement of quality and performance of university-industry collaboration interface organizations by developing a national culture cooperation and collaboration, and to contribute to the development of policies and strategies and action plans for effective and efficient implementation of technology transfer practices for proper exploitation of university-based knowledge and technologies for the good of the society.

### Operational information and activities

Contact Person: Hamit Serbest/ Fazilet Vardar Sukan

#### Mail address:

hamitserbest@gmail.com, fazilet.vardar@gmail.com

Phone number: +90 232 343 44 00

Annual event: 9 national congresses since 2008

### Trainings:

Different workshops together with AUTM

- Symposia and workshops on UIC, TT and IPR
- Trainings to meet the TTO professionals deficit
- National TTO Network summits
- Patent Brokerage Event

### Services to members:

- Honorary awards
- Survey on UIC
- Entrepreneurship program network
- Incubators network

- Student platform
- Patents Fairs
- Innovation assessment survey

Working groups: On 'current challenges'

Annual survey: Innovation assessment survey

#### Additional activities:

- Encourage and support university industry collaboration
- Advise on developing national strategies
- Contribute to the country's R&D and innovation policies
- Information exchange between interface organizations
- Standardization and recognition of existing and future interface organizations.

### www.usimp.org.tr



NAAC Committee in Amsterdam, November 2015

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« The challenge of Open Innovation is our ability to create an ecosystem where people and sectors can foster co-creation. This is the core for Open Innovation. »

**Commissioner Carlos Moedas** Research, Science and Innovation

Barcelona, 16 December, 2016



